

CHAPTER 10

# Externalities

PRINCIPLES OF  
**Economics**  
N. Gregory Mankiw

Premium PowerPoint Slides  
by Ron Cronovich

© 2009 South-Western, a part of Cengage Learning; all rights reserved

---

---

---

---

---

---

---

---

**In this chapter,  
look for the answers to these questions:**

- § What is an externality?
- § Why do externalities make market outcomes inefficient?
- § What public policies aim to solve the problem of externalities?
- § How can people sometimes solve the problem of externalities on their own? Why do such private solutions not always work?

1

---

---

---

---

---

---

---

---

## Introduction

- § One of the principles from Chapter 1:  
***Markets are usually a good way to organize economy activity.***  
In absence of market failures, the competitive market outcome is efficient, maximizes total surplus.
- § One type of market failure:  
**externality**
- § Externalities can be **negative** or **positive**, depending on whether impact on bystander is adverse or beneficial.

EXTERNALITIES

2

---

---

---

---

---

---

---

---

## Introduction

§ Self-interested buyers and sellers

§ Another principle from Chapter 1:  
*Governments can sometimes improve market outcomes.*

EXTERNALITIES

3

---

---

---

---

---

---

---

---

## Examples of Negative Externalities

- § Air pollution from a factory
- § The neighbor's barking dog
- § Late-night stereo blasting from the dorm room next to yours
- § Noise pollution from construction projects
- § Health risk to others from second-hand smoke
- § Talking on cell phone while driving makes the roads less safe for others



EXTERNALITIES

4

---

---

---

---

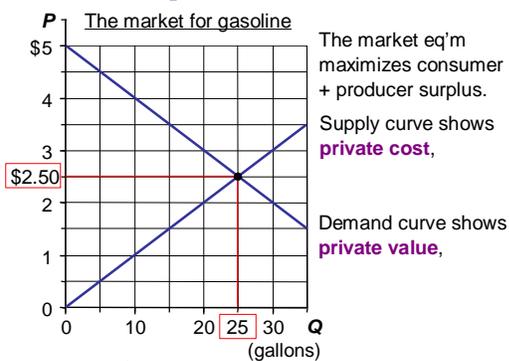
---

---

---

---

## Recap of Welfare Economics



EXTERNALITIES

5

---

---

---

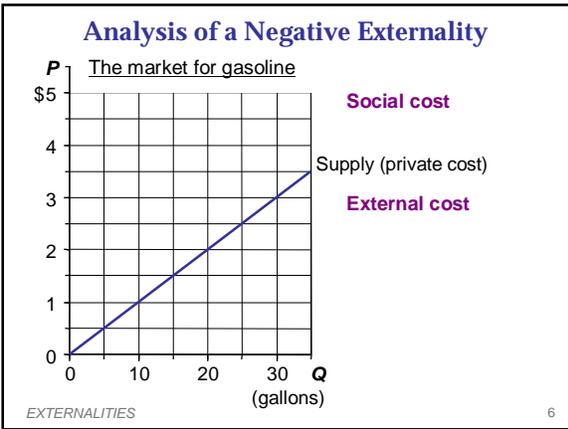
---

---

---

---

---




---

---

---

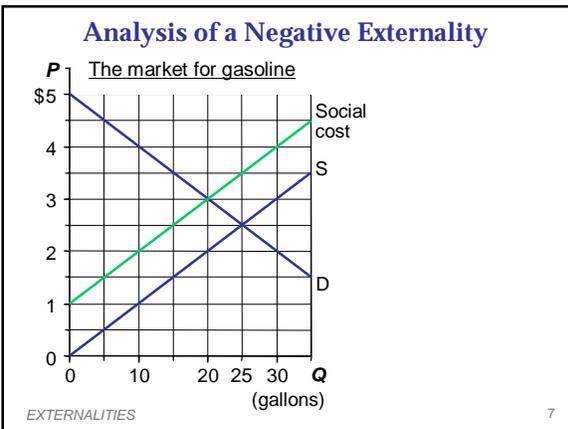
---

---

---

---

---




---

---

---

---

---

---

---

---

### “Internalizing the Externality”

§ **Internalizing the externality:**

§ In our example,

§

(Imposing the tax on buyers would achieve the same outcome; market  $Q$  would equal optimal  $Q$ .)

EXTERNALITIES 9

---

---

---

---

---

---

---

---

## Examples of Positive Externalities

§ Being vaccinated against contagious diseases protects not only you, but people who visit the salad bar or produce section after you.

§ R&D creates knowledge others can use.

§ People going to college raise the population's education level, which reduces crime and improves government.



*Thank you for not contaminating the fruit supply!*

EXTERNALITIES

10

---

---

---

---

---

---

---

---

## Positive Externalities

§ In the presence of a positive externality, the **social value** of a good includes

§ **private value**

§ **external benefit**

§ The socially optimal  $Q$  maximizes welfare:

§ At any lower  $Q$ ,

§ At any higher  $Q$ ,

EXTERNALITIES

11

---

---

---

---

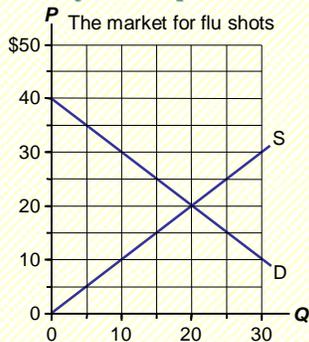
---

---

---

---

### ACTIVE LEARNING 1 Analysis of a positive externality



External benefit = \$10/shot

§ Draw the social value curve.

§ Find the socially optimal  $Q$ .

§ What policy would internalize this externality?

12

---

---

---

---

---

---

---

---

**Effects of Externalities: Summary**

If negative externality

If positive externality

To remedy the problem,  
"internalize the externality"

EXTERNALITIES 14

---

---

---

---

---

---

---

---

**Public Policies Toward Externalities**

Two approaches:

- § **Command-and-control policies**
- § **Market-based policies**

EXTERNALITIES 15

---

---

---

---

---

---

---

---

**Corrective Taxes & Subsidies**

- § **Corrective tax:**
- § Also called **Pigouvian taxes** after Arthur Pigou (1877-1959).
- § The ideal corrective tax =
- § For activities with positive externalities,

EXTERNALITIES 16

---

---

---

---

---

---

---

---

### Corrective Taxes & Subsidies

- § Other taxes and subsidies distort incentives and move economy away from the social optimum.
- § Corrective taxes & subsidies

---

---

---

---

---

---

---

---

### Corrective Taxes vs. Regulations

- § Different firms have different costs of pollution abatement.
- § Efficient outcome:
- § A pollution tax is efficient:
  - § Firms with low abatement costs will reduce pollution to reduce their tax burden.
  - § Firms with high abatement costs have greater willingness to pay tax.
- § In contrast,

---

---

---

---

---

---

---

---

### Corrective Taxes vs. Regulations

- Corrective taxes are better for the environment:
- §
  - § If a cleaner technology becomes available,
  - § In contrast, firms have no incentive for further reduction beyond the level specified in a regulation.

---

---

---

---

---

---

---

---

### Example of a Corrective Tax: The Gas Tax

The gas tax targets three negative externalities:

EXTERNALITIES

20

---

---

---

---

---

---

---

---

#### ACTIVE LEARNING 2

##### A. Regulating lower SO<sub>2</sub> emissions

§ Acme and US Electric run coal-burning power plants. Each emits 40 tons of sulfur dioxide per month, total emissions = 80 tons/month.

§ Goal: Reduce SO<sub>2</sub> emissions 25%, to 60 tons/month

§ Cost of reducing emissions:  
\$100/ton for Acme, \$200/ton for USE

Policy option 1: Regulation  
Every firm must cut its emissions 25% (10 tons).

Your task: Compute the cost to each firm and total cost of achieving goal using this policy.

21

---

---

---

---

---

---

---

---

#### ACTIVE LEARNING 2

##### A. Answers

22

---

---

---

---

---

---

---

---

ACTIVE LEARNING 2

**B. Tradable pollution permits**

§ Initially, Acme and USE each emit 40 tons SO<sub>2</sub>/month.

§ Goal: reduce SO<sub>2</sub> emissions to 60 tons/month total.

Policy option 2: Tradable pollution permits

§ Issue 60 permits, each allows one ton SO<sub>2</sub> emissions.  
Give 30 permits to each firm.  
Establish market for trading permits.

§ Each firm may use all its permits to emit 30 tons,  
may emit < 30 tons and sell leftover permits,  
or may purchase extra permits to emit > 30 tons.

Your task: Compute cost of achieving goal if Acme  
uses 20 permits and sells 10 to USE for \$150 each.

23

---

---

---

---

---

---

---

---

ACTIVE LEARNING 2

**B. Answers**

24

---

---

---

---

---

---

---

---

**Tradable Pollution Permits**

§ A tradable pollution permits system reduces  
pollution at lower cost than regulation.

§ Result:

---

---

---

---

---

---

---

---

### Tradable Pollution Permits in the Real World

- § SO<sub>2</sub> permits traded in the U.S. since 1995.
- § Nitrogen oxide permits traded in the northeastern U.S. since 1999.
- § Carbon emissions permits traded in Europe since January 1, 2005.
- § As of June 2008, Barack Obama and John McCain each propose “cap and trade” systems to reduce greenhouse gas emissions.

EXTERNALITIES

27

---

---

---

---

---

---

---

---

### Corrective Taxes vs. Tradable Pollution Permits

- § Like most demand curves, firms' demand for the ability to pollute is a downward-sloping function of the “price” of polluting.
  - § A corrective tax
  - § A tradable permits system
- § When policymakers do not know the position of this demand curve, the permits system achieves pollution reduction targets more precisely.

EXTERNALITIES

28

---

---

---

---

---

---

---

---

### Objections to the Economic Analysis of Pollution

- § Some politicians, many environmentalists argue that no one should be able to “buy” the right to pollute, cannot put a price on the environment.
- § However, people face tradeoffs. The value of clean air & water must be compared to their cost.
- § The market-based approach reduces the cost of environmental protection, so it should increase the public's demand for a clean environment.

EXTERNALITIES

29

---

---

---

---

---

---

---

---

## Private Solutions to Externalities

Types of private solutions:

EXTERNALITIES

30

---

---

---

---

---

---

---

---

## Private Solutions to Externalities

§ **The Coase theorem:**

EXTERNALITIES

31

---

---

---

---

---

---

---

---

## The Coase Theorem: An Example

Dick owns a dog named Spot.

Negative externality:

Spot's barking disturbs Jane,  
Dick's neighbor.

The socially efficient outcome  
maximizes Dick's + Jane's well-being.

§ If Dick values having Spot more  
than Jane values peace & quiet,  
the dog should stay.



See Spot bark.

*Coase theorem: The private market will reach the  
efficient outcome on its own...*

EXTERNALITIES

32

---

---

---

---

---

---

---

---

### The Coase Theorem: An Example

§ CASE 1:  
Dick has the right to keep Spot.  
Benefit to Dick of having Spot = \$500  
Cost to Jane of Spot's barking = \$800

§ Socially efficient outcome:

§ Private outcome:

EXTERNALITIES

33

---

---

---

---

---

---

---

---

### The Coase Theorem: An Example

§ CASE 2:  
Dick has the right to keep Spot.  
Benefit to Dick of having Spot = \$1000  
Cost to Jane of Spot's barking = \$800

§ Socially efficient outcome:

§ Private outcome:

EXTERNALITIES

34

---

---

---

---

---

---

---

---

### The Coase Theorem: An Example

§ CASE 3:  
Jane has the legal right to peace & quiet.  
Benefit to Dick of having Spot = \$800  
Cost to Jane of Spot's barking = \$500

§ Socially efficient outcome:

§ Private outcome:

EXTERNALITIES

35

---

---

---

---

---

---

---

---

ACTIVE LEARNING 3

**Applying Coase**

Collectively, the 1000 residents of Green Valley value swimming in Blue Lake at \$100,000.

A nearby factory pollutes the lake water, and would have to pay \$50,000 for non-polluting equipment.

- A. Describe a Coase-like private solution.
- B. Can you think of any reasons why this solution might not work in the real world?

36

---

---

---

---

---

---

---

---

**Why Private Solutions Do Not Always Work**

- 1. The costs parties incur in the process of agreeing to and following through on a bargain. These costs may make it impossible to reach a mutually beneficial agreement.
- 2. Even if a beneficial agreement is possible, each party may hold out for a better deal.
- 3. If # of parties is very large, coordinating them may be costly, difficult, or impossible.

EXTERNALITIES

37

---

---

---

---

---

---

---

---